



FirmPower®

Smart Grid Platform Development

ESP Core Values

Four dynamic values guide our approach to business:

- Deliver value-driven solutions
- Provide quality efficiently
- Use multidisciplinary approach
- Insist on honesty and transparency



Benefits to partnering:

Source of income from leasing or selling your land

Potential income from the power generated and sold

Environmentally sound use of the land resulting in a reduction of Co2 for the county, state and country

ESP - Land Owner FirmPower® Partners

ESP considers landowners as valued partners in our advanced power projects. We favor solar power as a renewable energy source that can be harvested with little or no water, without creating pollution and without creating additional work for you. Leasing or selling your land for a solar project contributes will promote our nation's energy security and help reduce greenhouse gas emissions that contribute to climate change.

ESP actively seeks landowners to partner on building renewable energy projects. We use standard leases designed to balance your rights as the land owner with providing the legal rights need to deploy energy assets on the property.

ESP simplifies your participation in a renewable energy project. You will receive regular updates about project plans, progress, and schedules. Your questions and concerns will get addressed promptly and clearly throughout the project development process.

If you want to turn unused property into productive clean energy assets, please contact ESP to discuss leasing or selling your land.

"Your Advanced Power Solutions Partner"

Renewable Energy FAQ for Property Owners



What if I already have a renewable energy project on my property?
ESP may buy your lease, providing cash now in lieu of payments over time.



What benefits can I expect from partnering with ESP?
If ESP selects your property for potential development, we would purchase your land or enter into a site lease agreement with you. Lease terms are typically 20 - 25 years and can provide you with a consistent and reliable source of income.



How much property does a solar facility require?
The amount of property that is needed depends on the technology being used. Typically large scale solar plants require 5-7 acres per 1-megawatt facility. ESP typically builds renewable projects of 100 MW or more, requiring a minimum of 500 acres.



How much income can a solar facility generate for me?
Land purchase pricing and site lease payments vary widely, based on a number of factors including: surrounding land costs, the cost to interconnect to the power grid and the power market. ESP will conduct a detailed analysis of the unique site conditions within your area and offer a highly competitive purchase price or lease payment.



Where on my property will ESP locate the solar facility?
ESP may have a good idea of where to place the solar facility on your property, but will work closely with you to identify the best location and to ensure the layout is compatible with existing uses.



How do I know if my property is sunny enough for development?
A number of factors determine the viability of a solar installation on your property, including solar radiation, local weather patterns, elevation and other characteristics.



Who pays the taxes if I have a solar facility on my property?
ESP pays any additional taxes resulting from the installation of generation equipment and associated infrastructure.



Am I liable for accidents or injuries on my property?
No. Property owners are not liable for actions occurring on their property as a result of the solar facility operations. The property owner will also be an additional insured party on ESP's policy.



How long does construction of a solar project take?
Depending on the project size, construction typically takes from two to five months from ground breaking to commercial operation. After construction, surrounding property that may have been disturbed is restored to its pre-construction state.

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ESP - What We Do

ESP develops advanced power projects that integrate clean energy generation technologies with large scale energy storage to provide "firm" renewable power. Our approach to development is highly structured to mitigate risk and drive projects to completion in focused areas where market opportunity exists.

ESP has established strategic relationships with select engineers, manufacturers, builders, traders, financiers and power producers. Top tier construction firms ensure that projects are constructed on time and on budget.

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