

Sustainable Capital Services

"Green Your Bottom Line"

The Projects We Finance

- Renewable Energy generation
- Battery Storage
- LED Lighting Retrofits
- HVAC Upgrades
- Thermal Energy Storage
- Water Efficiency Solutions
- And many others.



Zero Upfront, Maximum Efficiency: Unlock Sustainable Growth with Sustainable Capital Services (SCS) Financing

Enhance your facility's energy and water efficiency with SCS— the smart path to cost savings. Our capital investment means your projects advance without impacting your finances, allowing you to concentrate on your business while meeting sustainability goals..

SCS Benefits

SCS lets you complete money saving energy, power, and water efficiency projects that:

- Reduce organizational energy costs by 30% - 50%
- Reduce overall OpEx
- Increase Net Operating Income (NOI)
- Improve facility performance
- Increase sustainability of operations
- Increase facility value



Key Program Elements

- Contracts can be ended with a thirty (30) day notice.
- ESP owns all project assets and incurs 100% of all project costs (equipment, labor, permitting and insurance and ongoing system maintenance)
- All SCS Master Service Agreements are off-balance sheet transactions. Payment are viewed as operating expenses similar to a standard utility bill
- SCS is a monthly or annual financial services agreement that enables power, energy and water efficiency improvements for your facility
- SCS can be used in concert with appropriations, cash, lines of credit, bonds, equipment leases or ESCO funding
- SCS is contracted under a Master Services Agreement to simplify the process and reduce project deployment time
- At the end of the SCS term, customers have the option to: (1) purchase the project equipment at fair market value, (2) extend the original SCS term, or reset with new technology, (3) end the agreement and have the project equipment removed
- Obtain Renewable Energy Credits (REC) to meet compliance requirements and reduce your carbon footprint

Financial Benefits:

- Lower power, energy and water costs
- Offload the risk of technology ownership and maintenance to ESP
- Implement important power, energy and water projects off-balance sheet (Reduce CapEx spending on non-core business functions)
- Provide hedge against rising utility costs of energy (kWh), power (kW) and water through innovative contract mechanisms
- Increase shareholder value

Energy and Water Utility Benefits:

- Enhance profitability through improved power, energy and water efficiency
- Increased annual budgeting
- Maximize savings with power, energy and water solutions
- Complete important power, energy and water projects that maximize performance with no up front costs nor maintenance costs

Sustainability Benefits:

- Implement important power, energy and water projects that address your sustainability objectives
- Reduce Your Carbon Footprint
- Get RECs for Compliance and CO2 Reduction
- Mitigate Climate Change Impacts

Delivering Company Wide Value



Industries We Serve:

- Commercial Office Buildings
- Manufacturing and Industrial
- Cold Storage and Warehouses
- Data Centers
- State and Local Government
- Federal Government
- K-12
- Higher Education
- Airports
- Prisons

CFO. Deliver bottom line savings without allocating funds from capital budgets or being restricted by them. The result will be higher asset values, higher EBITDA margins and increased in earnings per share.

Utility (Energy and Water) Managers. Without increasing energy operation expenses, Facility Managers can mitigate the risk of rising power, energy and water costs to protect the business against market volatility, deliver utilities at predictable costs and enable more accurate budget forecasting.

Corporate Sustainability Managers. Consider new technology and broader retrofits for larger savings on energy and water initiatives that advance company sustainability

How It Works

ESP will manage this process for you or we will work with your existing suppliers or ESCO.

ESP enters into the SCS directly with the customer and pays and manages a mutually agreed upon supplier to implement and maintain the project.

ESP retains ownership of all project-related assets for the duration of the SCS term and pays for maintenance services to ensure long-term reliability and optimal performance.

In each billing period, project performance is quantified using an agreed-upon measurement and verification (M&V) protocol.

These verified savings provide the basis for the SCS service charge.

TASK	MANAGEMENT
Audit facility or meet with existing vendors to understand facility requirements	ESP Or Customer
Prioritize opportunities for cost reductions	ESP Or Customer
Design/engineer project scope	ESP Or Customer
Provide funding of project budget	ESP
Install and implement mutually beneficial projects & technologies	ESP
Monitor project performance	ESP & Customer
Own project assets and maintain project for peak performance over the term of contract	ESP
Measure and verify energy savings	ESP
Pay Service Charge for the performance of the project over the contract term	Customer

Primary steps for typical energy or water improvement:

ESP creates advanced distributed energy solutions that seamlessly integrate clean energy generation with battery storage. By incorporating large-scale battery storage, ESP ensures reliable power delivery, reduces costs, and enhances operational resilience while lowering greenhouse gas emissions.

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