# Developers





# *FirmPower®* Smart Grid Platform Development

#### Customizable Solutions

ESP is uniquely qualified to offer a full range of development options:

- Financing for qualified projects
- Finance and transaction expertise to ensure project success
- Project equity funding, construction financing, permanent financing
- Power Purchase Agreement (PPA) financing as owner, operator and asset manager
- Real estate finance and lease options for planned or existing renewable energy projects



#### Do you have a project that meets these criteria?

- Utility scale, with PPA and site control
- Construction ready
- Project control and in need of a take-out partner
- PPA in place or nearing completion
- Distributed generation of > 1MW under a single host
- Renewable energy projects in need of real estate financing or lease options

#### If So, let us help you get across the finish line

#### ESP - The Developers' Sustainable Energy Partner

ESP develops advanced power projects that integrate clean energy generation technologies with large scale energy storage to provide "firm" renewable power. We employ a highly structured development approach to mitigate risk, compress development timelines and drive projects to completion with minimum cost.

ESP has established strategic relationships with a select engineers, manufacturers, builders, traders, financiers and power producers. Top tier construction firms ensure that projects are constructed on time and on budget.

## **ESP** Capabilities

- ESP has the resources and experience to deliver the highest quality projects from site concept to commissioning
- ESP has contributed to the development of more than 2 GW of renewable energy projects worldwide
- Strategic focus on Utility needs, PPA Off-Takers and Interconnection Process to de-risk projects
- ESP provides unique experience and subject matter expertise across Solar, Storage and Smart Grid Value Chains

"Your Advanced Power Solutions Partner"

# Approach

ESP is committed to honesty and transparency in all of our business activities. ESP places the highest value on our many partner relationships, knowing successful developments depend on partnerships based on mutual respect, committed support and uncompromising integrity.

# Development

ESP seeks development partners who bring viable projects to the table at different stages in the development timeline. For projects that make it through our rigorous due diligence evaluation and risk analysis, ESP will provide the full range of development support services and financial resources to get through commissioning to commercial operation and beyond.



## We Buy Renewable Projects

- Where: United States
- Type: Solar
- What Condition: Ready for Interconnection or Approved for Interconnection but in need of financing and PPA off-taker

For More Information Contact us or visit our website at: www.energy-surety.com

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